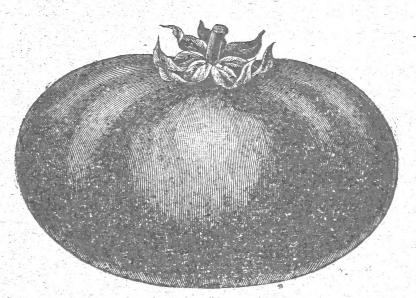
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WEBSTER'S MAMMOTH PACKET SELEDS



Trade Price List Spring 1903.

M. L. Webster, Seedsman independence, iowa.

SPRING Wholesale PRICE LIST

3 1903

WEBSTER'S

High Grade Packet and Bulk Seed

WE ORIGINATED THE

LARGE SEED PACKET

and ours are the only Genuine Mammoth Packets with Double Quantity of seed to packet. Do not be deceived by claims of others who seek your business.

3 3 3

To the Trade:

I realize fully that THE QUALITY COUNTS FOR MORE in Seeds than in any other line of merchandise, and I do not need to tell you that cheap seeds, grown by irresponsible growers in a careless and haphazard manner, are never cheap seeds to buy, no matter at what price they can be procured. Such seeds are sure to be a disappointment to the one who uses them and an injury to the trade of the dealer who sells them. In no other line of goods is quality of so much importance as in Seeds, and in no other line does the purchase and sale have to be made so much on confidence as in this line. A farmer buys stock, or a piece of machinery, or almost anything else, and he has an opportunity to exercise his judgment, but when he buys seeds there is no such opportunity. He can test them for vitality, but it is impossible without using the entire season, from seed time to harvest, to test their purity and trueness to name.

Mel. L. WEBSTER,

SEEDSMAN.

Independence, Iowa.

This List is for Dealers Only.

THE prices quoted in this list are strictly Wholesale Prices, and are for dealers who buy to sell again. The line of goods I put up and the varieties of seed I quote are those which are the most staple with the store trade. As I do not do a retail business, the new and high priced novelties I leave for those seed companies who make a specialty of the retail catalogue trade.

Terms.

All Garden Seeds for spring shipment, both bulk and packages, are sold on *June 1st* time, regardless of the time of shipment, and are due, net, without any discount at that date. All bills not paid by June 5th are subject to sight draft without notice. December shipments are due April 1st, net. We will not allow *Exchange* or *Express Charges* on remittance, and if *Personal Checks* are used they must be drawn *With Exchange*. Onion Sets, Field Peas and Grass Seed are Net, 30-day goods.

Bags and Boxes.

No charge made for Display Cases for package seeds, but Bags, Boxes, Barrels, and Baskets used for packing loose bulk seed, onion sets, and field seed will be charged at cost, but we will try to pack all goods so that this necessary package charge will be as little of a hardship on our customers as possible, and will allow credit for Muslin Bags if returned in good shape, free of express or freight charges. The Two-Bushel Seamless Bags are a staple article, and can be disposed of at a profit over my price to you.

Orders by Mail.

I especially solicit any business you may have to place by mail. For most of the trade who will receive this list there will be no place from which supplies can be secured in less time than they can if ordered of me, and the matter of time is a very important thing during the seed selling season.

THE SEED SITUATION.

THE past two years we have come to our customers with a "tale of woe" about short crops and high prices and it may begin to sound like an old story, but the season of 1902 I am sure will be regarded as a record-breaker for many years to come. History of the seed trade does not go back far enough to record another season of such complete and partial failures on so many different varieties of seed. This following as it has on two previous years of short crops has brought about conditions of shortages unprecedented in the seed business. Heretofore



 ${\bf Field\ of\ White\ Portugal\ Onion\ Seed-Webster's\ Seed\ Farm.}$

different items have been short; in fact, there is hardly ever a season but what some things in the list will be a partial failure and scarce as a consequence, but 1902 has proven the most disastrous year ever known to almost all of the list of American grown seeds, the record of partial or complete failure taking in nearly the entire list. Of the American grown seeds, Cabbage, Carrot, Lettuce, and Sweet Peas being about the only items that gave a fair crop.

AMONG THE FAILURES ARE:

PEAS—which on account of the continued wet weather from planting till threshing time were first a very poor stand, many fields being entirely drowned out, and then so much rain at harvest time made it almost impossible to save what crop did mature. The result is the highest average price in more than twenty-five years.

BEANS—were delayed in planting by wet season, flooded with water after they were up, made a



A Model Garden in Dawson City, Y. T., from Webster's Seeds.

slow growth on account of cold season, many fields cut with an early frost, and to finish them up they rotted in the field after harvest. Result, not over twenty per cent. of crop, with most wax varieties almost a total failure, the two staple sorts, Black and Golden Wax, being worse than any other. On these two we will be unable to fill orders in full, but hope to have enough to go around by filling one-half of amount on orders.

SWEET CORN—is the nearest a total failure it has been since 1885 and the prices are the highest since that year. Failure was caused by early frost and so much wet during the fall that it could not cure up properly and spoiled. Very fortunately we have a supply sufficient for our trade.

CUCUMBERS—in particular are nearly a total failure, being less than one-tenth fo an average crop, and the price in consequence is about ten times higher than the usual quotations. The cause of failure was too much cold and wet during the entire season. This allowed the vines a chance to make only a feeble growth and left them an easy prey to the melon louse, which made about a clean sweep of all the Cucumbers and Musk Melons. What were left were still further cut down by the early frost. Water Melon, Summer Squash, and Pumpkin suffered severely but were a much better yield. On these we are fortunately well fixed and can fill all orders taken.

HUBBARD SQUASH—was an absolute failure with me and is not to be procured. Unless we do get hold of some we will have to cut it out almost entirely on our orders.

We are the shortest on Cucumber, with the exceptoin of Long Green we have about one-fourth of a supply. To make this go around we will cut the quantity of seed to the packet down some and all orders for Cucumber packets will be filled only about We have never been in this shape before, and until this year have always filled all orders in full. even when, as was the case last year, many items were worth fifty per cent. more at shipping time than they were sold and billed at. We do not deserve any special credit for this, as it is no more than we should have done, but this year, on account of the peculiar conditions, we ask our customers' kind indulgence and assure them that we are doing all in our power to take care of their orders. All other seed houses are in the same shape as ourselves, and filling orders pro-rata will be the rule this year.

NON-WARRANTY. I will exercise care to have all seed I sell true to name and of THE HIGHEST GRADE,

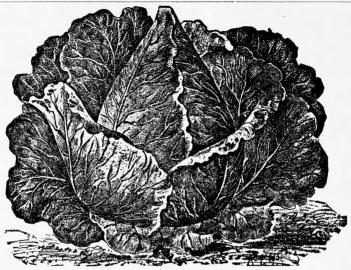
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and, if possible, test all seed that they may be sure of germination before they are sent out, but as there are so many outside conditions that even the germination of seeds depends on, it is impossible to warrant them, and it is expressly understood and agreed that they are not warranted in any respect, and I will not be responsible for the crop. If the seed is not accepted on these terms it must be responsed at one of the coop. terms, it must be returned at once.

The Items Marked in Heavy Type are Most Desirable.

ASPARAGUS.	Per Lb.
Conover's Colossal, old standby	\$.25
BEANS—Dwarf, Wax Pod.	Per Bu.
Improved Golden Wax, fine quality; productive	Sold Out
Golden Wax	Sold Out
Golden Wax Improved German Black Wax, very popular sort	Sold Out
Wardwell's Kidney Wax, early; favorite for market	6 50
German White Wax, vine small; bean white	6.50
Crimson Flageolet Wax	6.25
Purple Flageolet Wax	6.25
Davis' White Kidney Wax, a good shipper	6.25
BEANS-Dwarf, Green Pod.	
Early Red Valentine, best green pod bean	3.50
Early Long Yellow Six Weeks, early; productive	3.75
Early Long Yellow Six Weeks, early; productive	3.75
Best of AllEarly Mohawk, earliest bean; quite productive	4.00
Early Mohawk, earliest bean; quite productive	3.75
Refugee or Thousand to One, very productive; late	3.75
Early Refugee, earlier than the above	4.00
White Kidney, (Field) valuable for field	3 00
California Tree, (Field) dwarf; compact; bean small	3.00
Dwarf Horticultural, late; superior quality	4.25
Henderson's Dwarf Lima, bean smaller than Lima	6.50
Burpee's Dwarf Lima, bean large; finest quality	6.00
Burpee's Stringless Green Pod, new; very fine	4.00
BEANS—Pole.	
Red Speckled Cut Short or Corn Hill, to plant with Corn	5.00
Horticultural or Cranberry, bean large; round; fine	5.00
Long White Dutch Case Knife, a good climber	5.25
Large White Lima, well known; standard	
Kentucky Wonder	6.00
White Crease Back	5.25
Beans in lots of 10 bu. or more, 25 cents per bu. less than price q	uoted.
BEETS—Table Varieties.	Per Lb.
Egyptian Blood Turnip, well known; popular Egyptian Blood Turnip, early; fine	
Egyptian Blood Turnip, early; fine	
Market Gardener's, half long Edmand's Early Blood Turnip, fine shape; blood red	30
Edmand's Early Blood Turnip, fine shape; blood red	
Eclipse Blood Turnip, extra early; tender when young	
Early Bassano Turnip, good quality	
Dewing's Blood Turnip, desirable; early	
Long Smooth Blood, best for winter use	
Swiss Chard or Sea Kale Beet, grown for the tops	

BEET-Mangel Wurzel.	Per I	٦b.
Mammoth Long Red, large; standard sort	 \$.15
Golden Tankard, best yellow Beet	 	.15
White French Sugar; flesh white, very sweet.	 	.15
Orange Globe; smooth, fine shaped root	 	.15
Vilmorin's Imperial Sugar	 	.15
Orders of 10-pound lots or more at 12 cents per pound.		



Early Jersey Wakefield.

CABBAGE.		
Early Jersey Wakefield, favorite for market garde	ners	\$1.40
Extra Early York, very early; conical shaped		90
Early Winnigstadt, early; sure header		1.00
Early Flat Dutch, excellent; second early sort		1.25
Sure Head, for fall and winter; drumhead shaped		
Fottler's Improved Brunswick, large; second early		
All Seasons, good keeper; sure to head		
Henderson's Early Summer, grows large		
Premium Late Flat Dutch, standard winter sort		
Large Late Drumhead, for fall and winter; solid		
Marblehead Mammoth Drumhead, noted for size		
Red Dutch		
Hollander or Danish Bald Head		
Improved American Savoy		
	Per Oz.	
Early Paris, early; head large and solid		
Henderson's Early Snowball, sure header	1.50	20.00
CARROT.		
✓ Early Scarlet Horn, best for early		
√ Danvers' Half Long, standard for table or stock		
Improved Long Orange, well known and popular		
Chatenay		50

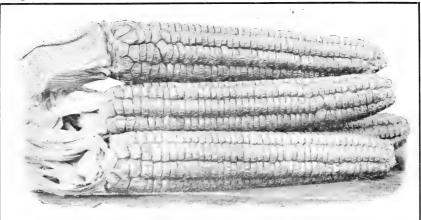




Danvers' Half Long Carrot.

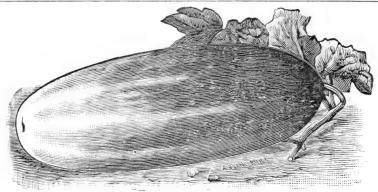
Chinese Curled Mustard.

CARROT—Continued. Half Long, Stump Rooted Large White Belgian, for stock purposes. Yellow Belgian, grows large.			Per Lb
CELERY.			
✓ Golden Hearted Dwarf, best for home garden Golden Self-blanching, beautiful and good quali Giant White Solid, large; crisp; fine flavor Boston Market, good for light soil White Plume, a good keeper; very handsome Giant Pascal	ity		
CELERIAC.			
Large Smooth Paraque (rooted celery)			
COLLARDS, Georgia Southern			
CORN-Field.			Per Bu.
Pride of the North (Dent) very early; deep kernel I Improved Leamings. (Dent) ears large; early lowa Gold Mine, exceedingly popular	Price	e on A	Application
Longfellow, (Flint) bright yellow; ear long	66	66	44
King Philip, (Flint) copper colored	66	66	6.6
Sanford White (Flint)	66.	6.6	66
CORN-Sweet.			
N. B.—Sweet Corn is always sold by Measured Bus weight and neither could there be a just weight on it, as so much early, flinty varieties going as high as 55 lbs. to like Evergreen and Country Gentleman weigh as low as	the d	iffere oushel	ent sorts vary l. while kinds
			Per Bu.
Extra Early Adams Early White Cory, a white selection of Cory			\$2.50
Early Red Cory, produces roasting ears in 60 day	us		3.25
Early Minnesota, early; of good quality			3.25
Crosby's Early, one of the finest varieties			3.25
Perry's Hybrid, popular in the East			3.25



Early Minnesota.

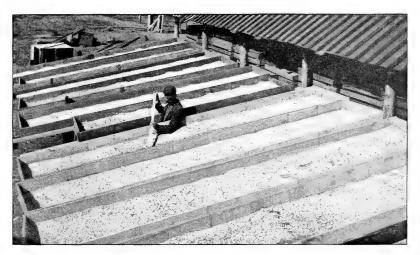
CORN—Sweet. Continued. Moore's Concord, ears large; good Black Mexican, quality very fine	Per Bu. \$3.25 3.50
Country Gentleman, tender; very sweet	
Stowell's Evergreen, well known; standard sort	
Mammoth Late, very large; sweet	
Egyptian Sweet, much used for canning	3.25 oted.
CORN SALAD.	Per Lb.
Large Leaved	
CRESS. Upland Cress, sometimes called Pepper Grass	



Improved White Spine.

CUCUMBER.	Per Lb.
Early Green Cluster, best early sort	\$1.50
Early Frame, popular for table or pickles	1.50
Peerless White Spine, best for table use	1.50

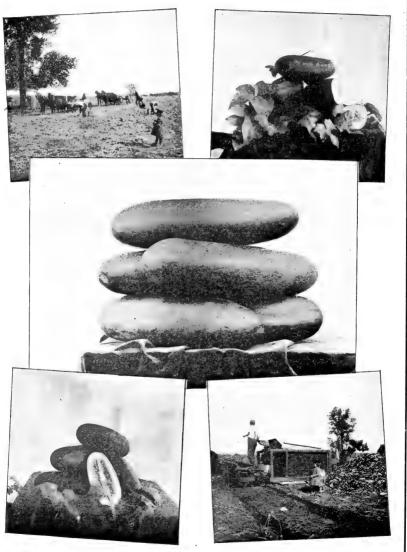
CUCUMBER-Continued.	Per Lb.
Bennett's Evergreen White Spine, new; reliable sort	\$1.50
Early Russian, small; short; unusually early	1.40
Green Prolific, short; excellent for pickling.	
Boston Pickling, productive	1.60
Improved Long Green, best known sort; unexcelled	Sold Out
Long Green Turkey, productive; good quality	2.40
Nichols' Medium Green, medium long; good for pickles	1.50
Chicago Pickling, much grown for pickling	1.60



Cucumber Seed Drying on Racks-Webster's Seed Farm.

DILL. Common	Per Lb.
ENDIVE. Green Curled, beautiful; hardy; fine	
EGG PLANT. Early Long Purple, early; best for private garden New York Improved, standard market variety	
KALE. Dwarf German Green Curled, dwarf; compact Tall Scotch Curled Dwarf Scotch Curled	
KOHL RABI. Early White Vienna, bulb smooth; best for table Early Purple Vienna, bright purple	

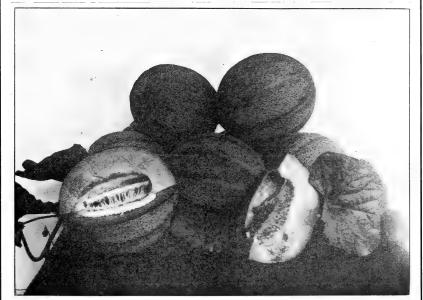
WE have endeavored to make this list unique in respect to the illustrations. All the half-tone views are from photographs of our own fields, or from vegetables grown by us for strictly seed purposes.



Gathering Cucumbers.
Some Good "Improved Long Greens."
Early Cluster Cucumber.

Boston Pickling Cucumbers.
Cucumber Seeder at Work.

LEEK. Per Lb American Flag, most extensively grown	
Prize Head, finest quality; best for home garden	5
Hanson, forms large, solid head	5
Black Seeded Simpson, for home or market garden	
Early Curled Silesia, very popular; fine quality	5
Grand Rapids, favorite for growing under glass	0
Early White Cabbage, grows white; close, firm head	5
Green Fringed, beautiful fringed leaves; excellent	0
Tennis Ball, valuable for forcing	5
Simpson's Early Curled, forms large, loose head	0
California Cream Butter, good for summer	0
Big Boston	



Rocky Ford Musk Melon.

MELON-Musk.	Per Lb.
Rocky Ford Gem, oval strain of Netted Gem	
Paul Rose, green; orange flesh	
Osage, thick orange flesh: dark green color	
Improved Prolific Nutmeg, well known; fine quality	
Early Hackensack, large; early; green flesh	85
Yellow Canteloupe, flesh deep orange; skin yellow	
Netted Gem, small; early; fine variety	
Skillman's Netted, early; superior quality; flesh green	
Surprise, cream white; round; flesh salmon colored	
Orange Christiana, early; skin and flesh yellow	
Banana, skin yellow; salmon flesh; very long	rop Failed

MELON-Musk, Continued. Per Lb. Pineapple, small; dark green; flesh green 60 Montreal Market, one of the largest of the Nutmegs 1.00 Emerald Gem 1.40 McIver's Sugar Watermelon. MELON-Water. Per Lb. Gypsy or Georgia Rattlesnake, popular for shipping .35 Citron, for preserving; red seeded .30 Cole's Early, extra early; of fine quality Orders of 10 pounds or more of one sort at 2 cents per pound less. .35 MUSTARD.

Smooth Leaved

Chinese Curled

.20



Harvesting Chinese Curled Mustard-Webster's Seed Farm.

MARJORAM.	Per Lb.
Sweet	\$.70
NASTURTIUM.	
Tall Mixed	
Fine Dwarf Mixed, a fine mixture	.50
OKRA.	
Dwarf White	
ONION.	
Large Red Wethersfield, standard for field. Southport Red Globe, quality fine; handsome. Extra Early Red, quick grower; flat. Yellow Globe Danvers, best yellow sort. Yellow Danvers, Flat, staple sort; good keeper. Yellow Strasburg, much used for sets. Southport White Globe, mild; beautiful sort. White Portugal or Silver Skin, good for pickling. White Pearl, for pickling. White Queen, small; early. Mammoth Silver King, grows very large. Prize Taker or Spanish King, straw colored; large. Giant Rocco, an imported variety. Giant White Tripoli	1.20 .85 .80 .70 .75 1.50 1.60 1.50 1.40 .90 1.00

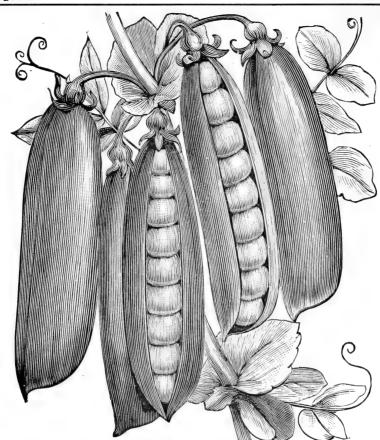


View of Onion Set, Field-Webster's Seed Farm.



Weeding and Cultivating Onion Sets-Webster's Seed Farm.

ONION SETS.		Per Bu.
Top or Button, 28 lbs. to the bushel	32 lbs. to bus	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Onion Sets are sold on a Net Cash basis, and the with No Discount . Barrels and baskets will be charging to have them shipped is in One-Bushel Baskets, with Baskets make an excellent package for shipping best of condition while in transit, and being a ready price when empty. Onion Sets can not be sent without after the usual time of sending balance of seed order responsibility of shipping them before March 1st, but risk at any time.	ged at cost. which cost 15, keeping the sale at mor danger of fr, and I will rewill ship at	hirty Days A desirable cents each. Sets in the e than cost eezing until tot take the purchaser's
PARSNIP.		Per Lb.
Hollow Crown, an old and reliable sort Long Smooth White, longer than Hollow Crown	ı	\$.25 .25
PARSLEY.		
Champion Moss Curled, very beautiful; the best Hamburg, has a large, Carrot-like root		
PEAS-Extra Early Variety.	Height.	Per Bu.
Alaska, valuable first early; green seeded	2 ft 2 ft 2 ft	\$4.50 4.75 5.00
It is customary with most seedsmen to list quite a sorts, such as First and Best. Early Kent, Philadelph Rouke, and many others, with usually one of their o are usually taken from the same bin, and well they ma ference in them. If your trade calls for any of these so suit you, but prefer not to deceive my trade by listing to	ia Extra Ea wn brand, a y be, for ther orts, I can ma	rly, Dan O'- lll of which e is no dif- rk them to
PEAS-Early Dwarf.	Height.	Per Bu.
*Bliss' American Wonder, earliest wrinkled *McLean's Little Gem, Premium Gem strain Improved Tom Thumb, popular sort Blue Peter, often called Blue Tom Thumb *Nott's Excelsior, new; very popular	le tt	6.25
PEAS—Second Early.		
*McLean's Advancer, second early *Bliss' Everbearing, long time bearing *Pride of the Market, pods large; fine *Blue Imperial.	2 ft 2 ft 2 ft 2 ft	4.25 4.00 4.50 3.75
The * signifies a wrinkled variety: weighs 56 lbs. to bush		



Improved Extra Early.

PEAS—Later Sorts.	Height.	Per Bu.
*Champion of England, standard for excellence	5 ft	\$3.50
*Yorkshire Hero, sometimes called Dwarf Champs	ion 3 ft	3.75
*Carter's Stratagem, valuable late Dwarf variety.	2 ft	5.00
*Tall Gray Sugar, edible podded sugar; brown seed		7.00
*Dwarf Gray, of shorter growth	$2\frac{1}{2}$ ft	7. 0ə
*Melting Sugar, white seed		
*Telephone, pods large	3½ ft	5.25
Large White Marrowfat, valuable variety; hand	l 'picked	2.50
		2.50
Choice White, Field		
Canada Green, Field		ket Price
The * signifies a wrinkled variety; weighs 56 lbs. to bushe	d. Others w	eigh 60 lbs.
PEPPER.		Per Lb.
Bell or Bull Nose, best for mangoes and pickling.		
Long Cayenne, much used for pickling		1.35
Golden Dawn, large; bell shaped; mild flavor		1.35
Ruby King, large and fine		1.35



Small Sugar Pumpkin.

PUMPKIN.	Per Lb.
Connecticut Field, the staple variety for stock	\$.25
Kentucky Field, thick meated; a valuable sort	
Small Sugar, esteemed for making pies.	
Improved Cushaw, very large; crooknecked	
Mammoth Tours, mammoth size; late	1.10
10-pound lots, 3 cents per pound less than price quoted.	
RADISH.	
Early Long Scarlet, Short Top, standard sort	
Early Deep Scarlet Turnip, very early and popular	
Early Scarlet Globe	
Early Scarlet Globe. Early Scarlet, Olive shaped, grows quick; fine quality Early French Breakfast, nink and white; handsome	
Zaily i tollon Dicallast, pelon area areas, recreated incomment	
Early White Tipped Scarlet Turnip	
Early White Turnip, small; grows quick	
Wood's Early Frame, used for forcing; long	
Rosey Gem, small; pink and white Non Plus Ultra, new and popular	
Non Plus Ultra, new and popular	
Philadelphia White Box, small and white	
Early White, Olive Shaped, very crisp and fine	30
Chartier Improved, long; scarlet; white tipped	
Long White Strasburg, best for early summer	
White Naples, long; of fine quality	
White Vienna, sometimes called Lady Finger	
California White Mammoth, very large; fine	
Yellow Globe, Summer	
China Rose, Winter, mostly used for winter	
Long Black Spanish, Winter, a good keeper	30
RHUBARB, Large Victoria	.90



Wnite Bush Squash.

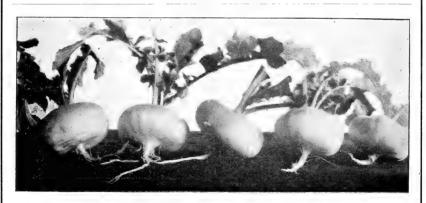
SQUASH—Summer.	
Summer Crookneck, staple early variety	.50
Mammoth Summer Crookneck, grows larger	.50
White Bush Scalloped, early; good quality	.50



Field of Summer Squash, Webster's Seed Farm.

SQUASH-Winter.	Per Lb.
Improved Hubbard, most popular	winter sort
Marblehead, fine quality: good keer	ood quality
Golden Hubbard, new; valuable	.80 d exhibition
Mammoth Chili, good for stock an	d exhibitionCrop Failed
SPINACH.	
Long Standing, slow in running to	o seed
Viroflay, popular with gardeners Broad Leaf, good quality; product	
Prickly Seeded, Winter; very ha	rdy
Round LeafBloomsdale, Savoy leaved	
Bioonisuale, Buroy tenten	
SUMMER SAVORY,	.50
SALSIFY.	
Long White French, oyster plant;	a standard sort
Sandwich Island Mammotn, grow	s large
SUGAR CANE.	
Early Amber	.04
Early Orange Write for prices on 100 lb. lots.	.05
SAGE.	
Broad Leaf Perennial, old standb	<i>y</i> 1. 50
SWEET BASIL, perennial herb	.80
BROOM CORN.	
Missouri Evergreen	.05
<u> </u>	
SUNFLOWER.	
Mammoth Russian, heads very lar	rge
	Color. Per Lb.
Cupid, dwarfClea	ar_White\$.60
Blanche Burpee Pur	e White
Katherine Tracy Pinl Fire Fly Sca	
Emily Henderson Wh	ite .40
Mrs. Gladstone Ros	se Pink
Ignea Inte	
Fine Mixed, choice mixture	2011 2.1.0001.
THYME, perennial herb	
por ordered to to to	

TOMATO.	Per Lb.
Acme, early; productive	\$1.50
Optimus, smooth; solid	
Perfection, bright red; fine quality	1.00
Dwarf Champion, grows dwarf and stocky	
Mikado, foliage distinct; smooth; fine	
Atlantic Prize, best early	1.60
Matchless, finely shaped	1.60
Beauty, large; solid; excellent	
Golden Queen, the best yellow sort	1.75
New Stone, new and popular.	1.50
Yellow Husk or Ground Cherry	
Ponderosa, the largest	2.75
Potato Leaf, foliage like Mikado	1.60
Red Pear	
Yellow Pear	
New Imperial	
Extra Early Advance	-1 m ~
Write for special price on 10-pound lots or more, any one sort.	1.10
TOBACCO.	
Connecticut Seed Leaf.	1.30



TURNIP. Pe	r Lb.
Early Purple Top Munich, grows very quick	
Purple Top Strap Leaf, standard for all purposes	25
Purple Top White Globe, one of the best	30
Early Purple Top Milan, very early	
White Egg, an elegant sort for table use	40
White Top Strap Leaf, good for table or stock	
Golden Ball, a good keeper; fine quality	30
Seven Top, much used South	20
RUTABAGA.	
American Purple Top, best for table or stock	25
Skirving's Purple Top, smooth; fine quality	25
Carter's Imperial Hardy Swede, good keeper	
Sweet German or White Swedish Turnip Turnip and Rutabaga in 10-1b. lots, 3 cents per lb. less than price quot	22 ted.



Gathering Turnips for Seed Growing-Webster's Seed Farm.



Pit for Storing Turnips During Winter-Webster's Seed Farm.

DADE Description of the start o
RAPE, Dwarf Essex, valuable for stock
BIRD SEED. Per Lb.
Hemp\$.05
Canary
Bird Kape
BIRD SEED IN PACKAGES.
Webster's High Grade Bird Seed—This package contains one-half
pound of mixed seed of just the right varieties and proportions to constitute an appetizing and healthful bird food. This package is peculiar from the fact that it is the only "NICKEL" package of "HIGH GRADE" Bird Seed in the market and it is the only package containing granulated shell so prepared as to supply
both grit and carbonate of lime, which are needed for the health
of the bird. 72 one-half pound packages, per case
167 602676
WEBSTER'S HIGH GRADE CRUSHED SHELLS.
They are the best to be obtained.
They are made from fresh live shells. They are not baked, but dried by a hot air process. They are screened into the proper size, and the dust and dirt sift-
ed out. They act as a grit, prevent diseases and keep poultry in a healthy condition.
They supply carbonate of lime in almost a pure form and greatly aid in egg production.
They furnish the material for good, strong shells that will stand
shipping. They are necessary to get the best results from poultry raising, and a dish of Crushed Shells should be in every poultry yard so the fowls can have free access to them at all times.
OYSTER SHELLS. Per Cwt.
100-pound Lots
Oyster Shens in 5-10. Fackages, hunusome display puckage, 402
PAPER BAGS.
2-Ounce Bags, per 1,000. \$1.80
2 Ounce Bags, per 500. 1.00 1-Ounce Bags, per 1,000. 1.60 1-Ounce Bags, per 500. .90

Webster's Mammoth Packet Seeds REDUCED IN PRICE.

I AST year I reduced the price of my Mammoth Double Quantity Packets to \$1.50 Per Hundred in lots of 400 packets or more, or a less quantity at \$1.75 per hundred. This was a big cut from the former price, \$2.00, and I made it only in expectation of larger orders, and my expectations were fully realized. From our old friends and customers we have had a larger share of their seed business, and to new trade the new price has been an inducement for their trade that they could not resist. The High Grade of our seeds has been maintained and we continue to put forth every effort possible to improve the quality of our stock, so that our patrons can depend on getting in Webster's Mammoth Packets not only a Double Quantity of Seed but seeds that are of *The Highest Grade*.

THE ORIGINAL AND ONLY MAMMOTH PACKET.

The great success attained by our Mammoth Packet has proven too great a temptation for some of our esteemed competitors, who never had an original idea, and as was to have been expected, we have imitators. "Be Not Deceived," but buy only the *Original Mammoth Packet*, which is the best selling line of Packet Seeds on earth. Every packet contains *Double The Amount* of seed packed in the standard-sized package. As compared with the old commission plan, they pay the dealer 100 per cent. greater profit, and at the same time enable him to give his customers double quantity of seed for the money.

ONE PRICE ONLY.

Our territory is so extended and the competition we meet so varied, the size of orders differing so much, that "One Price Only" is very hard to maintain, but we propose to live up to it and will not accept any business at a less price than quoted above. Small sorting up orders received during seed-selling season will be filled at price of original order.

HAVE been to great expense procuring new designs of flowers and vegetables for my Packets and Labels, and can safely claim there is not another line of seeds on the market that is equal to mine in beauty and style of lithographing. My cases, which I supply free with all orders, are finished in two coats of shellac, nicely labeled, and are very attractive.

LARGE PACKAGES.

To meet the demand for a ten-cent package, I pack Peas, Beans, and Corn in a One-third Quart This, while not double the size pasteboard cartoon. of the ten-cent packages put up by other seedsmen, is the largest ten-cent package put up by anyone. The best that has been done heretofore has been a one-half pint to retail for that money. I have increased the quantity of seed to packet fifty per cent. and have not increased the price. I also pack Turnip and Rutabaga in four-ounce packages, which retail at 15 cents, or at same price bulk seed should be sold. My package labels are of a new design, beautifully lithographed in colors, and make my large packages the most attractive and showy of anything in their line. These I put in three regular assortments as follows: Assortment A, 102 packages, cost \$5.50; Asst. B, 76 packages, cost \$4.25; and Asst. C, 60 packages, cost \$3.25, all packed in display cases without extra charge for case; also by the dozen, as follows:

Peas and Beans, one-third quart cartoons; per dozen\$.70
Pole Beans; per dozen	.80
Corn, one-third quart cartoons; per dozen	.40
Turnip and Rutabaga, one-fourth pound cartoons; per dozen	.80

FLOWER SEEDS.

My Flat Vegetable Packets are *Double Quantity*, and there is nothing I sell where I give greater value for the money. I pack them in 50 and 100 boxes, and sell them at \$2.00 per 100 packets, no charge for box. My flower seed box is neat and attractive, and when empty will make a valuable box for many purposes; it is worth one-fourth of what I charge for the seeds.

Lawn Grass in Packages.

My one-pound package of High Grade Mixed Lawn Grass is a work of art; the quality of the grass seed is unsurpassed; being the right varieties and mixture to produce the most perfect lawn. The price, \$2.00 per dozen, equal to less than 17 cents per pound, is only about what a good Lawn Grass will cost in bulk. The package is marked to sell at 30 cents.

For convenience in ordering you will find below a list of different combinations, of my Packet Seed. If any of these suit your wants you can order by number, if not, we can furnish you anything from one dozen packets to a complete line.

COMBINATION No. 1 CONTAINS:

1 Case 400 Mam Flat Vegetable Partiett at \$1 50 man 1

" 12 one pound Packages High Grade Lawn Grass, 2 1 Box 100 Mammoth Packets Flower Seeds 2 Total cost \$39.40. Pays profit of \$23	.00 .00 50
Total cost Retail value 12 one pound Packages High Grade Lawn Grass, 2 2 Total cost Retail value \$39.40. Pays profit of \$23	.00
Total cost \$39.40. Pays profit of \$23	.00
Total cost \$15 Retail value \$39.40. Pays profit of \$23	50
Retail value \$39.40. Pays profit of \$23	00
COMPINITION	90
COMBINATION No. 2 CONTAINS:	,,,
그렇게 하지 않는데 하는데 바닷가를 살아가면 살아가면 하는데 하게 하면 하는데 하는데 하는데 하는데 하는데 하는데 나를 하는데	00
1 Case 400 Mam. Flat Vegetable Packets at \$1.50 per 100, \$ 6.	.00
O Ed I kgs I drilly and Kutabaga.	.25
one pound Packages High Grade Lawn Grass 1	.00
	.00
Total cost \$13.	.25
Retail value \$34.80. Pays profit of \$21.	.55
COMBINATION No. 3 CONTAINS:	
1 Case 250 Mam. Flat Vegetable Packets at \$1.75 per 100 \$ 4	38
o 1-Lo 1 kgs 1 urnip and Kutabaga.	25
o one pound Packages High Grade Lawn Grass. 1.	00
그런 성진하다 이 이 생물에 보면 되었다. 이 그리고 됐습니다. 이 그는	00
Total cost \$ 9.	63
Retail value \$24.20. Pays profit of \$14.	57
COMBINATION No. 4 CONTAINS:	49.1
1 Case 250 Mam. Flat Vegetable Packets at \$1.75 per 100 \$ 4	38
52 1-Qt Pkgs Peas, Beans and Corn, Per Case, 3.	25
LOTAL COST	73
Retail value \$18.90. Pays profit of \$11.	27

